

## BUSINESS BREAKING NEWS

# Aussie travel start-up Locomote signs Japan deal

David Swan

October 7, 2015 5:15pm

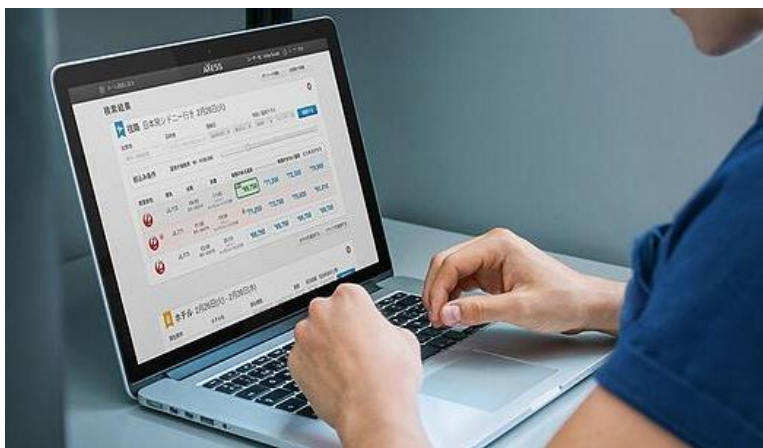


Aussie travel start-up Locomote signs Japan deal.

Australian start-up Locomote is looking to capitalise on the \$1.25 trillion business travel industry, announcing a new partnership with Japan Airlines subsidiary AXESS.

AXESS has picked Locomote to design a technology solution to improve company travel for the Japanese market, and comes after 12 months of growth for the Australian start-up.

Locomote's business travel management solution, AXESS BTM, will be available exclusively to AXESS-connected travel agents in Japan and will give corporates and travel agents control and visibility of employee's travel on any device from anywhere in the world.



AXESS director Yasushi Kubo said the Locomote platform is intuitive and addresses all the aspects involved in organising business trips.

“The team has developed a customisable technology solution that simplifies and enhances corporate travel booking and together, we're able to offer a complete management solution for Japanese agents and travellers,” he said in a statement.

CEO and Executive Chairman of Locomote, Melbourne-based entrepreneur Philip Weinman, said:

“Working together with AXESS and Travelport to launch a management solution for Japan’s corporate travel represents a great milestone for us. We’ve had an amazing year in Australia signing some of the largest companies in the country, and now we’re looking at the international business travel industry, starting with Japan.”

Locomote, which describes itself as the world’s most powerful travel platform, recently signed a partnership with Silicon Valley firm Expensify and in the last 12 months has signed customers like ANZ, Medibank, Allen & Overy, and World Vision.