


Locomote signs strategic partnership with Allianz Global Assistance

By  Media Release

The two companies join forces to keep business travellers protected



Melbourne, 12 January 2015 — Travel and expense technology company, [Locomote](#), today announced a Framework Agreement with travel insurance and assistance company [Allianz Global Assistance](#), in a joint effort to help organisations keep business travellers covered in case of emergency.

The partnership between Allianz Global Assistance and Locomote will see the travel insurance services integrated into Locomote's corporate travel platform. Companies will be able to choose and access Allianz Global Assistance travel insurance and ancillary products when managing their business travel through Locomote's technology solution, helping ensure employees are covered when travelling.

Along with offering the growing business travel industry tailored insurance and assistance services, the agreement involves a channel partnership, where Allianz Global Assistance can offer customers a bespoke travel solution powered by Locomote.

Locomote, which manages the corporate travel of more than 200,000 employees, is continuously innovating to ensure it provides companies with a complete travel solution. Businesses will now be offered Allianz Global Assistance services along with Locomote's tools to help companies organise every aspect of their employees' travel, including request and authorisations, bookings, budget, duty of care and expenses.

Brad Smith, Chief Sales Officer of Allianz Global Assistance, said the travel insurance and assistance company is aware of the importance of helping organisations ensure their employees have reliable protection when travelling for business.

“Our partnership with Locomote will allow us to offer our travel insurance and assistance services to Australian corporate travellers, whether travelling domestically or internationally, enabling us to expand our reach to this growing industry.

“We are confident of the value that Locomote brings to companies and the way its solution enhances the efficiency of company travel management,” he said. “Partnering with Locomote is a great opportunity to leverage our competitive edge, offer competitive premiums, and add a differentiating factor to our products.

“We can see the advantages that Locomote will offer to our channel partners, and we are excited to team up with a business that is reflective of our agile and supportive culture as a company,” said Smith.

Philip Weinman, Vice Chairman of Locomote, said the partnership with Allianz Global Assistance came off the back of a mutual interest in keeping corporate travellers protected wherever they are.

“The business travel industry continues to grow at an incredibly fast pace and, without a doubt, the most important thing is to make sure travellers are covered for any emergency. As an Australian company that has expanded internationally, we needed a partner which understood the local market and had the means to offer global protection.

“Our partnership with Allianz Global Assistance gives us the opportunity to strengthen Locomote’s duty of care and procurement features with a highly-recognised insurance company,” said Weinman.