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Locomote, Allianz partner on travel insurance initiative



By Peter Dinham

Travel and expense technology company, Locomote, has forged an agreement with Allianz Global Assistance aimed at helping organisations keep business travellers covered in case of emergency.

The framework agreement will see Allianz' travel insurance services integrated into Locomote's corporate travel platform.

Under the agreement, companies will be able to choose and access Allianz Global Assistance travel insurance and ancillary products when managing their business travel through Locomote's technology solution.

As well as offering the growing business travel industry tailored insurance and assistance services, the agreement involves a channel partnership, where Allianz Global Assistance can offer customers a bespoke travel solution powered by Locomote.

Brad Smith, Chief Sales Officer of Allianz Global Assistance, said the travel insurance and assistance company is aware of the importance of helping organisations ensure their employees have reliable protection when travelling for business.

"Our partnership with Locomote will allow us to offer our travel insurance and assistance services to Australian corporate travellers, whether travelling domestically or internationally, enabling us to expand our reach to this growing industry.

"We are confident of the value that Locomote brings to companies and the way its solution enhances the efficiency of company travel management. Partnering with Locomote is a great opportunity to leverage our competitive edge, offer competitive premiums, and add a differentiating factor to our products.

"We can see the advantages that Locomote will offer to our channel partners, and we are excited to team up with a business that is reflective of our agile and supportive culture as a company."

Philip Weinman, Vice Chairman of Locomote, said the partnership with Allianz Global Assistance came off the back of a mutual interest in "keeping corporate travellers protected wherever they are".

"The business travel industry continues to grow at an incredibly fast pace and, without a doubt, the most important thing is to make sure travellers are covered for any emergency. As an Australian company that has expanded internationally, we needed a partner which understood the local mark and had the means to offer global protection.

"Our partnership with Allianz Global Assistance gives us the opportunity to strengthen Locomote's duty of care and procurement features with a highly-recognised insurance company."

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Peter Dinham

Peter Dinham - retired and is a "volunteer" writer for iTWire. He is a veteran journalist and corporate communications consultant. He has worked as a journalist in all forms of media – newspapers/magazines, radio, television, press agency and now, online – including with the Canberra Times, The Examiner (Tasmania), the ABC and AAP-Reuters. As a freelance journalist he also

had articles published in Australian and overseas magazines. He worked in the corporate communications/public relations sector, in-house with an airline, and as a senior executive in Australia of the world's largest communications consultancy, Burson-Marsteller. He also ran his own communications consultancy and was a co-founder in Australia of the global photographic agency, the Image Bank (now Getty Images).